

DATE : 5 September 2014

PUBLICATION : ISS Mag (Online)

SECTION : Nil

HEADLINE : BNP Paribas appointed by Maybank to provide ASEAN Passport fund

servicing solutions



05.09.2014

BNP Paribas appointed by Maybank to provide ASEAN Passport fund servicing solutions

BNP Paribas Securities Services has announced that it has been appointed by Maybank Asset Management Singapore (Maybank AM Singapore) to provide fund servicing solutions including global custody, fund administration, reporting, and

trustee services.

The appointment comes as Maybank AM Singapore prepares to launch a range of funds compliant with the new standards defined by the Standards of Qualifying Collective Investment Scheme framework, better known as the "ASEAN* Funds Passport scheme".

The ASEAN Funds Passport scheme is a set of common standards formally agreed in 2013 by the Monetary Authority of Singapore, the Securities Commission of Malaysia, and the Securities and Exchange Commission of Thailand to facilitate the cross-border offering of collective investment schemes to retail investors in the three countries ("Passport member countries"). Funds that meet such requirements will be qualified for the Passport and will be able to offer their funds directly to retail investors under a more streamlined approach in the Passport member countries.

Nor' Azamin Salleh, CEO of Maybank Asset Management Group Berhad, with USD3.8 billion assets under management** commented: "We are collaborating with BNP Paribas to customise a set of fund servicing solutions that meets our cross-border distribution requirements under the ASEAN Funds Passport scheme. BNP Paribas' strong presence in Singapore and local expertise make it a suitable partner for us as we need quick time-to-market solutions to significantly expand the distribution reach of our innovative range of funds across South East Asia."

Mostapha Tahiri, head of BNP Paribas Securities Services Singapore, said: "We are delighted that Maybank AM Singapore has selected us to support their ASEAN ambitions. As a strategic partner, we want to help Maybank AM Singapore to harness the opportunities arising from the ASEAN Funds Passport scheme. We have further extended our range of award-winning solutions to RQFII and shariah-compliant funds, which should benefit from the strong cross-border inflows under the scheme.

"The ASEAN Funds Passport scheme is one of several new mutual recognition frameworks that will facilitate greater cross-border offerings of funds. We are anticipating significant growth over the next five years and are actively working with local regulators to define the future of funds distribution in the region."



In addition to this deal, Maybank Group's securities services arm is working on a joint custody solution with BNP Paribas and Maybank Asset Management for the ASEAN Funds Passport scheme. BNP Paribas Securities Services is committed to supporting and developing the growth in cross-border fund distribution within the investment management industry.